



# MOUNTAINS RECREATION & CONSERVATION AUTHORITY

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## MEMORANDUM

TO: The Governing Board

FROM:  Joseph T. Edmiston, FAICP, Hon. ASLA, Executive Officer

DATE: November 5, 2008

SUBJECT: **Agenda Item V(c): Consideration of resolution authorizing award of bid for purchase of agency vehicles.**

Staff Recommendation: That the Governing Board adopt the attached resolution authorizing award of bid for purchase of agency vehicles to Santa Monica Ford.

Legislative Authority: Government Code Section 6500 et. seq.

Background: The Mountains Recreation and Conservation Authority (MRCA) operates a fleet of vehicles for agency use. Given the age of the existing fleet, the escalating cost of fuel, and the recognition that there is a diminishing return on vehicles with high miles due to the excessive repairs, down time and decreased fuel economy of older models, the MRCA has bid out replacement vehicles for the oldest units and for those with the highest mileage.

Staff significantly down-sized the vehicles that were bid by specifying the smallest vehicle adequate to do the job assigned. Staff expects that these newer models will get better mileage and be more productive due to less down time. While the RFP did not specify vehicle make, all three of the bids received were for Ford vehicles.

Staff recommends awarding to Santa Monica Ford, the lowest bidder. This bid is more than \$200,000 less than the next closest bidder for the vehicles. Additionally, the next closest bidder would not be able to supply the law enforcement vehicles as part of the package. The bid by Santa Monica Ford utilizes a financing method designed for municipalities that the MRCA has used in the past to acquire vehicles.

Consideration: The low bid for all twenty-six vehicles was \$588,469.40 for the total cost of all vehicles at the end of the five year financing period. There may be some adjustment in this total cost as the financing has not been locked in.